



FauquierHealth.org

500 Hospital Drive, Warrenton, Virginia 20186 | (540) 316-5000



At Fauquier Health, we're proud to be a vital part of the communities of Northern Virginia, and we are privileged that our neighbors choose to come to us for compassionate, quality care that's close to home.

—Chad Melton, CEO

Fauquier Health's mission is Making Communities Healthier®. By creating places where people choose to come for healthcare, physicians want to practice and employees want to work, we are creating a legacy of care for our neighbors today and for generations to come. Here are just a few ways we made the communities of the Northern Virginia region healthier in 2017.

Delivering high quality patient care and supporting our physicians

The most important contribution we make to our community is providing high quality care close to home. Quality and service are at the center of how we care for our patients, and we continually invest in our facility to ensure we can meet the healthcare needs of our community. In 2017, we made **\$3,563,550 in capital improvements**, including a Body Plethysmograph DX system to perform full set pulmonary function testing and a Mobilab point of testing labeling system for improved safety.

Inviting the best physicians into our community and supporting them also is a key driver of our efforts to ensure access to high quality care and service. During the past year, Fauquier Health added **28 new providers** in gastroenterology, ophthalmology, sleep medicine, radiology and pediatrics, as well as additions to our hospitalist program and an additional **19 telemedicine providers** specializing in neurology, radiology and psychiatry.

Creating excellent workplaces for our employees

We strive to create an environment where talent is recognized, job satisfaction is valued and our **1,081 employees** can effectively use their skills in providing high quality care and service; and we managed and distributed an **annual payroll of \$71,023,217**.

Taking a leadership role in the community

We are proud to be a leader in our region. Supporting local organizations and delivering healthcare to all of our neighbors, regardless of their ability to pay, are foundational to our commitment to the overall well-being of our community. In addition to numerous sponsorships and charitable gifts, we delivered more than **\$6.69 million in charity care to those in need**.

Being fiscally responsible

Our commitment to ensuring fiscal responsibility extends both to our hospital and to the community. In 2017, we paid a total of **\$2,693,802 in taxes**.

Thank you for your continued support as we continue to make our community healthier in 2018 and beyond.

ECONOMIC IMPACT

Charity and other uncompensated care	\$6,696,912
Includes unpaid cost of Medicaid, as well as charity care and other uncompensated care	
Community benefit programs	\$932,029
Financial contributions	\$64,741
Community health services	\$69,000
Professional development	\$536,785
Tuition	\$130,613
Physician recruitment	\$130,890
Taxes paid	\$2,693,802
Property and other taxes	\$1,316,758
Local sales tax.....	\$259,820
State sales tax.....	\$1,117,224
2017 TOTAL	\$10,322,743

SPONSORSHIPS AND DONATION

It was our pleasure to be able to support the following activities and organizations during the past year:

- American Cancer Society
- Fauquier County Public Schools
- Fauquier County Special Olympics
- Fauquier County Theater
- Fauquier Free Clinic
- First Night of Warrenton
- Highland School
- Local churches
- Mental Health Association of Fauquier County
- Piedmont Environmental Council
- Warrenton Town Limits

Health screenings were provided to the community at events such as Warrenton Spring Festival, Marshall Fair, Piedmont Harvest Festival, Haymarket Day, Vint Hill Festival, Fauquier County Government Wellness & Benefit Fair, Aging Together Health Fair, Mt. Zion at the Park and the Discovery Publications Home and Garden Show.

Community blood pressure screenings and a cholesterol lecture and screening were also given at the hospital.

In addition, Fauquier Health provided more than 1,000 hours of conference room and meeting space to local non-profit organizations, totaling more than \$40,000 in in-kind contributions to the community.



2018 Board of Trustees

OFFICERS

Steve Wojcik

Chairman

Vice-President of

Public Policy

National Business Group on Health

Chad Melton

Secretary

CEO, Fauquier Health

MEMBERS

Leslie Borta

Director, HR & EHS

Smith-Midland Corporation

Nivedita Chander, M.D.

Medical Staff President

Brian DeCastro, M.D.

Fauquier Physician

Practices, LLC

Joshua Jakum, M.D.

Piedmont Pediatrics

Michael Jenks, M.D.

VEMA

Emergency Medicine

Lionel Phillips

CFO, Fauquier Health

(non-voting)

Mark Van de Water

Senior Public Policy Advisor

Baker, Donelson, Bearman,

Caldwell & Berkowitz, P.C.

Christopher Ward, M.D.

Piedmont Family Practice

LIFEPOINT HEALTH®

MAKING COMMUNITIES HEALTHIER

Charity and other uncompensated care includes hospital costs not covered by Medicaid reimbursements and supplemental payments, as well as charity care and bad debt. "Physician recruitment costs" include recruitment costs and support of new physicians' initial practice establishment in the community. Payroll includes consolidated salaries, wages, benefits and contract labor costs. "Capital investments" include facility expansions/renovations, equipment purchases, technology replacement, information technology additions/updates, and routine facility upkeep and maintenance. All references to "LifePoint," "LifePoint Health" or the "Company" used in this release refer to affiliates or subsidiaries of LifePoint Health, Inc.

Fauquier Health is part of LifePoint Health®, a leading healthcare company dedicated to Making Communities Healthier®. Through its subsidiaries, it provides quality inpatient, outpatient and post-acute services close to home. LifePoint owns and operates community hospitals, regional health systems, physician practices, outpatient centers, and post-acute facilities in 22 states. It is the sole community healthcare provider in the majority of the non-urban communities it serves. More information about the company can be found at www.LifePointHealth.net.